BUSINESS PLAN

INCOME GENERATING ACTIVITY-Cutting and Tailoring

By

Ugta Suraj-Self Help Group



SHG/CIG Name	::	Ugta Suraj
VFDS Name	::	Shantla
Range	::	Dehra
Division	::	Dehra Divison

Prepared under:





Project for Improvement of Himachal Pradesh Forest Ecosystems Management & Livelihoods (JICA Assisted)

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1. Description of SHG/CIG

2.1	SHG/CIG Name	::	Ugta Suraj
2.2	VFDS	::	Shantla
2.3	Range	::	Dehra
2.4	Division	::	Dehra
2.5	Village	::	Shantla
2.6	Block	::	Pirsaluhi
2.7	District	::	Kangra
2.8	Total No. of Members in SHG	::	11
2.9	Date of formation	::	16/09/22
2.10	Bank ac No.	::	50100604054991
2.11	Bank Details	::	HDFC Dehra
2.12	SHG/CIG Monthly Saving	::	50rs
2.13	Total saving		550rs
2.14	Total inter-loaning		1000rs
2.15	Cash Credit Limit		-
2.16	Repayment Status		1%

2. Beneficiaries Detail:

Sr. No	Name (Smt.)	Father/Husb And Name(Sh.)	Age	Categ ory	Income Source	Address
1	Suman Lata	W/O	35	Gen	Agriculture	Village-Shantla
2	Sushma Devi	W/O Anil	45	Gen	Agriculture	Village-Shantla
3	Kiran_Devi	W/O Joginder Singh	50	Gen	Agriculture	Village-Shantla

			Gen	Agriculture	Village-Shantla
Reshma	W/O Vijay Kumar	37	Gen	Agriculture	Village-Shantla
Tripta Devi	W/O Vinod Kumar	45	Gen	Agriculture	Village-Shantla
Bhagwati Devi	W/O Baldev	72	Gen	Agriculture	Village-Shantla
Soma Devi	W/O Prakash	66	Gen	Agriculture	Village-Shantla
Kanta Devi	W/O Manohar Singh	67	Gen	Agriculture	Village-Shantla
Poonam Sharma	W/O Pramod	42	Gen	Agriculture	Village-Shantla
Veena Devi	W/O Rajinder Kumar	49	Gen	Agriculture	Village-Shantla
	Tripta Devi Bhagwati Devi Soma Devi Kanta Devi Poonam Sharma	Tripta Devi W/O Vinod Kumar Bhagwati Devi W/O Baldev Soma Devi W/O Prakash Kanta Devi W/O Manohar Singh Poonam Sharma W/O Pramod Veena Devi W/O Rajinder	Tripta Devi W/O Vinod Kumar 45 Bhagwati Devi W/O Baldev 72 Soma Devi W/O Prakash 66 Kanta Devi W/O Manohar Singh 67 Poonam Sharma W/O Pramod 42 Veena Devi W/O Rajinder 49	Tripta Devi W/O Vinod Kumar 45 Gen Bhagwati Devi W/O Baldev 72 Gen Soma Devi W/O Prakash 66 Gen Kanta Devi W/O Manohar 67 Gen Poonam Sharma W/O Pramod 42 Gen Veena Devi W/O Rajinder 49 Gen	Tripta Devi W/O Vinod Kumar 45 Gen Agriculture Bhagwati Devi W/O Baldev 72 Gen Agriculture Soma Devi W/O Prakash 66 Gen Agriculture Kanta Devi W/O Manohar Singh 67 Gen Agriculture Poonam Sharma W/O Pramod 42 Gen Agriculture Veena Devi W/O Rajinder 49 Gen Agriculture

3. Geographical details of the Village

J. GE	deographical details of the village					
3.1	Distance from the District HQ	::	80km			
3.2	Distance from Main Road	::	5km			
3.3	Name of local market & distance	::	Rakkar & 1 km			
3.4	Name of main market & distance	::	Nadaun 15km & Rakkar13km			
3.5	Name of main cities & distance	::	Dehra-25km & Nadaun-15km			
3.6	Name of places/locations where product will be sold/marketed	::	Nadaun , Rakkar, Kangra			

4. Executive Summary

Cutting and tailoring income generation activity has been selected by **Ugta Suraj** Self Help Group. This IGA will be carried out by all ladies of this SHG initially. Different types of suits will be stitched by this group initially. This activity is being already done by some ladies of this group. Group members will work with fewer machines initially and as group members' skill/ efficiency improve then group will purchase more machines. This business activity will be carried out whole year by group members. Suits will be stitched as per order by consumer and cloth will be provided by consumer or depends on order.

5. Description of Product related to Income Generating Activity

•			
1	Name of the Product	::	Stitched Suit
2	Method of production identification	::	This activity is being already done by some SHG ladies and has been decided by group members
3	Consent of SHG/ CIG /cluster members	::	Yes

6. Description of Production Planning

6.1	Time taken	::	1 suit takes around 3-4 hours to complete
6.2	Number of ladies involved	::	All ladies.
6.3	Source of raw materials	::	Local market/Main market
6.4	Source of other resources	::	Local market/Main market
6.5	Expected stitched suits per day	::	4 suits initially

7. Description of Marketing/Sale

7.1	Potential market places/locations	:: Villages covered-Naduan, Kangra Dehra	
7.2	Stitching work demand	:: Throughout year and high demand at the time of festive as marriage occasions.	
7.3	Process of identification of market	Group members will contact nearby villagers/households/institutions.	
7.4	Marketing Strategy	SHG members will directly take orders (individual levels/group level from nearby Villager /households/institutions.	

8. Risk AnalysisSkill based

- Demand driven
- Highly competitive market

9. Description of Management among members

By mutual consent SHG group members will decide their role and responsibility to carry out the work. Work will be divided among members according to their mental and physical capabilities.

- Some group members willing involve in Pre-Production process(i.e-procuring of raw material etc)
- Some group members will involve in Production process.
- Some group members will involve in Packaging and Marketing.

10. Description of Economics:

A.	CAPITALCOST			
Sr.no	Particulars	Quantity	Unit Price	Total Amount (Rs.)
1	Sewing Machine	8	5500	44000
2	Sewing Machine with Table	3	8800	26400
2	Interlock Machine	1	8000	8000
3	Tailor Scissor	11	500	5500
4	Tailoring Ruler Set	11	650	7150
5	Sewing Tailor Tape	11	150	1650
6	Iron Press	11	700	7700
7	Almirah	1	LS	16000
8	Hanger	2 set	800	1600
9	Chairs, Table etc	Approx	LS	15000
	Total Capital Cost(A)=			133000

B.	RECURRING COST				
Sr.no	Particulars	Unit	Quantity	Price	Total Amount (Rs)
1	Sewing threads	Reels/Suits/ Month	550	10	5500
2	Other finishing materials(book rum, neck etc)	Suits/month	LS	LS	6000
r	Rent	Month			3000
4	Other (stationary, electricity bill, transportation, machine repair)	Month			2000
Total R	ecurring Cost(B)		1		16500

C.	Cost of Production(Monthly)				
Sr.No	Particulars	Amount(Rs)			
1	Total Recurring Cost	16500			
2	10% depreciation annually on capital cost	13300			
	Total	29800			

D.	Stitched Suit price(per suit)				
Sr.no	Particulars	Unit	Quantity	Amount(Rs)	
1	Simple suit	1	1	250-300	
2	Other(Plazzo ,lining etc)	1	1	350-400	

Analysis of Income and Expenditure (Monthly):

Sr.no	Particulars	Amount(Rs)		
1	10% depreciation annually on capital cost	13300		
2	Total Recurring Cost	16500		
3	Total Stitched Suit per month	100(approx quantity)		
4	Selling Price of Stitched Suit(per suit)	400		
5	Income generation(100*400)	40000		
6	Net profit(40000-16500)	23500		
7	Distribution of net profit	 Profit will be distributed equally among members monthly/yearly basis. Profit will be used for Further investment in IGA 		

11. Fund requirement:

Sr.n o	Particulars	Total Amount(Rs)	Project contribution	SHG Contribution
1	Total capital cost	133000	99750	33250
2	Total Recurring Cost	16500	0	16500
3	Trainings	50000	50000	0
	Total	199500	149750	49750

Note-

- Capital Cost-50% of capital cost to be covered under the Project
- **Recurring Cost-**To be borne by the SHG/CIG.
- Trainings/capacity building/skill up-gradation-To be borne by the Project

12. Sources of fund:

Project support;	 75% of capital cost will be utilized for purchase of machines. Upto Rs1 lakh will be parked in the SHG bank account. 	Requirement of machines will be done by respective DMU/FCCU after following all codal formalities.
	 Trainings/capacity building/skill up-gradation cost. 	
contribution	• 25% of capital cost to be borne by SHG.	
	Recurring cost to be borne by SHG	

13. Trainings/capacity building/skill up-gradation

Trainings/capacity building/ skill up-gradation cost will be borne by project .Following are some trainings/capacity building/ skill up-gradation proposed/needed:

- Team work
- Quality control
- Packaging and Marketing
- Financial Management
- **14. Loan Repayment Schedule- If** the loan is availed from bank it will be in the form of cash credit limit and for CCL there is not repayment schedule; however, the monthly saving and repayment receipt from member should be routed through CCL.
 - In CCL, the principal loan outstanding of the SHG must be fully paid to the banks once a year. The interest amount should be paid on a monthly basis.
 - In term loans, the repayment must be made as per the repayment schedule in the banks.

15. Monitoring Method-

- Social Audit Committee of the VFDS will monitor the progress and performance of the IGA and suggest corrective action if need be to ensure operation of the unit as per projection.
- SHG should also review the progress and performance of the IGA of each member and suggest corrective action if need be to ensure operation of the unit as per projection.

16. Remarks



Individual Photos



Prepared By:-

Mr. Madan Lal Sharma Retd.HPFS (Co-Ordinator)

Ms. Deeksha Devi (SMS)

Ms. Shivani (FTU Co-Ordinator)

Resolution - cum - Group Consensus Form It is decided in the General House meeting of the group Light Sung held on the group will undertake the Culting Lathor rg as Livelihood income Generation Activity under the Project for Improvement of Himachal Pradesh Forest Ecosystems Management & Livelihoods (JICA Assisted).		
Suman Lata	Signature of Grown Secretary	
Se Forest Dev. Society Shamla, S.h. J. UdtaSoza		

ubmitted by group on	Business Plan Approval by	VFDS & DMU
Business plan is submitted through FTU for further action please. Thank you Signature of Group Rresident VFDS Shunt Page Society Approved	gin Sway. Group will undertakan the Willing K.	hilwighs livelihood income Generation
Business plan is submitted through FTU for further action please. Thank you Suman Lata Signature of Group Rresident Signature of Fresident Signature of Fresident VFDS Shunt Parson Society Approved	der the project for implementation of Himaci	nal Pradesh forest ecosystem Manuel
Business plan is submitted through FTU for further action please. Thank you Suman Lata Signature of Group Rresident Approved	d livelihood (JICA assisted). In this regard bu	isiness plan of amount Rs
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Approved	Signature of President VFDS Shunt Pa Society	BV
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